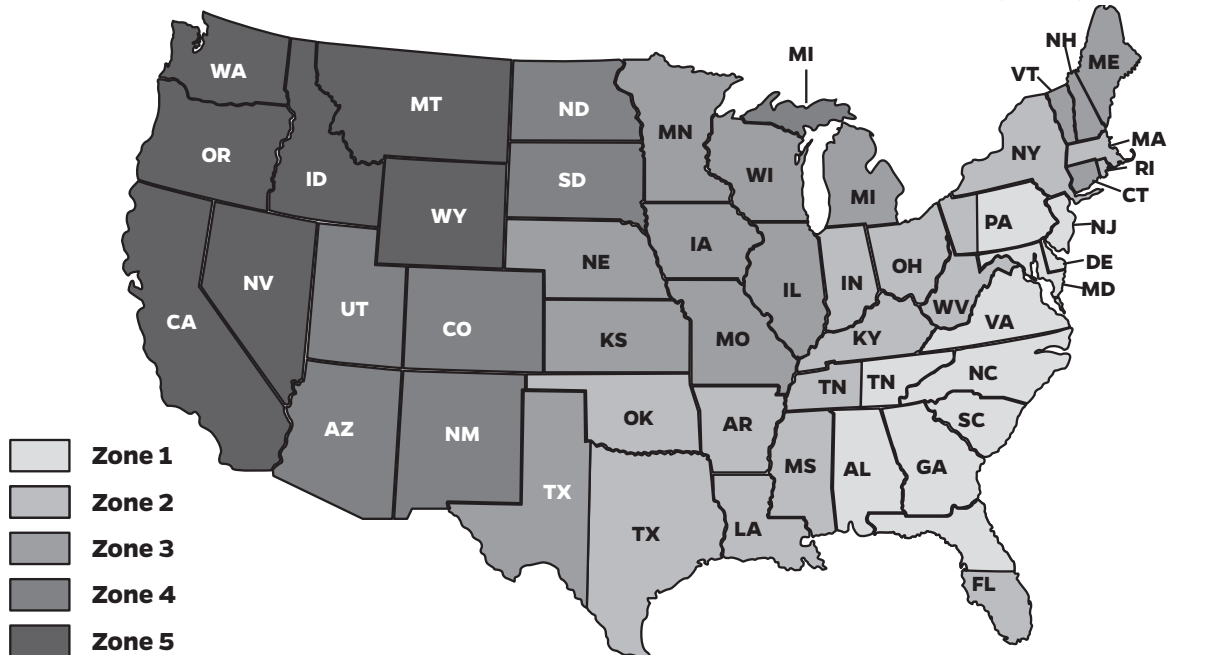


PRICING | ZONES



ZONE 1

ALABAMA
DELAWARE
FLORIDA (NORTH)
GEORGIA
MARYLAND
NEW JERSEY
NORTH CAROLINA
PENNSYLVANIA
(EAST)
SOUTH CAROLINA
TENNESSEE (EAST)
VIRGINIA

ZONE 2

ARKANSAS
CONNECTICUT
FLORIDA (SOUTH)
INDIANA
KENTUCKY
LOUISIANA
MASSACHUSETTS
MISSISSIPPI
NEW YORK
OHIO
OKLAHOMA
PENNSYLVANIA
(WEST)
RHODE ISLAND
WEST VIRGINIA
TENNESSEE (WEST)
TEXAS (EAST)

ZONE 3

ILLINOIS
IOWA
KANSAS
MAINE
MICHIGAN
MINNESOTA
MISSOURI
NEBRASKA
NEW HAMPSHIRE
VERMONT
DISTRICT OF
COLUMBIA
WISCONSIN
TEXAS (WEST)

ZONE 4

ARIZONA
COLORADO
MICHIGAN (U.P.)
NEW MEXICO
NORTH DAKOTA
SOUTH DAKOTA
UTAH

ZONE 5

CALIFORNIA
IDAHO
MONTANA
NEVADA
OREGON
WASHINGTON
WYOMING

- All list prices are F.O.B.- Factory freight prepaid and allowed to one destination. All orders are priced according to the zones listed above. The zone is determined by the "ship to" destination. All prices listed are for shipments within the continental United States. Export and shipments to Alaska and Hawaii are freight prepaid and allowed to port of exit.
- HC reserves the right to select the appropriate carrier for all shipments.
- Special requests including but not limited to inside delivery residential delivery installation and call before delivery are not included in prices shown and are the responsibility of the

dealer.

- Any charges arising from failure to meet shipment rerouting while in transit or carrier storage charges are the responsibility of the dealer.
- Orders of **less than 200 lbs.** will be assessed a per order NET handling charge. This charge will be waived for items shipped via UPS.

Zone 1 - \$75

Zone 4 - \$100

Zone 2 & 3 - \$85

Zone 5 - \$120

- HC will make every effort to ship orders complete but reserves the right to part ship when necessary.

TRANSPORTATION CLAIMS

All furniture is carefully inspected and cartoned according to trucking and railroad requirements. The transportation company assumes full responsibility upon acceptance of the shipment. If shipment arrives damaged:

- Note any visible loss or damage on freight bill
- In case of concealed loss or damage notify transportation company immediately and file "Concealed Damage" claim.

This should be done within 5 days of receipt of furniture.

- Be sure to retain the carton and packaging for inspection because the carton may not show outside damage.
- Take photos of damage and notify HC.